Global One-Year MBA

Global Careers Report 2018
“I’m proud to say that at Hult, we are experts in helping international students find international jobs. This is important because although our students come from different corners of the globe—166 nationalities to be exact—they share the same goal: to make a change in their lives. After graduation, they do—98% change either country, industry, or function. After just three months, an impressive 91% of them are employed, and not just at consulting and finance firms, but also technology, healthcare, non-profit, and energy roles across over 60 countries. Moreover, a brave 8% of them take the plunge and start their own business.

At Hult, we believe our students’ ideas can challenge the status quo and change the way businesses are run. That’s why we exist, and that’s what makes us a different kind of business school. The statistics in this booklet are a testament to the hard work of our students, and to the faculty and staff who help our students achieve their global career ambitions.”

Katharine Bashkoff
Vice President
Global Career Development

### Highlights

**15th**

Best International One-Year MBA

*Forbes (2017)*

**21st**

Best International MBA Program

*Bloomberg (2017)*

91% of Hult MBA graduates were employed after three months

$93,200

Average MBA graduate starting salary

*Based on GMAC Alumni survey. PPP adjusted (2017)*

156% Increase in pre-MBA salary

*The Economist (2017)*

2.5 years

Payback Period

*The Economist (2017)*

Unless otherwise noted, all data is based on MBA Masters Class of 2017 reporting employment three months post graduates. The employment rate is calculated in compliance with the MBA Career Services and Employer Alliance (MBA CSEA) reporting standards.
Transform your career

Students come to Hult to make a change—and they do.

98% of Hult graduates changed either country, industry, or function

8% of Hult graduates started their own company

What functions do Hult MBAs work in post graduation?

Marketing / Sales: 14%
Operations / Logistics: 14%
Consulting: 4%
Finance / Accounting: 4%
General Management: 4%
Administration: 2%
Information Technology: 2%
Engineering: 2%
Human Resources: 2%

70% of Hult MBA graduates changed function

Industry mobility: How many Hult graduates move from one industry to another?

<table>
<thead>
<tr>
<th>Pre-Hult Industry</th>
<th>Post-Hult Industry</th>
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<tbody>
<tr>
<td>Consulting</td>
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<tr>
<td>Consumer Goods</td>
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<tr>
<td>Manufacturing</td>
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<td>Professional Services</td>
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<tr>
<td>Transportation / Logistics</td>
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<tr>
<td>Energy</td>
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<td>Healthcare / Pharma</td>
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<td>Financial Services</td>
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<td>Government / Non-profit</td>
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<td>Technology</td>
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<td>Real Estate</td>
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<td>Education</td>
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<td></td>
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<tr>
<td>Consumer Goods</td>
<td>0%</td>
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<tr>
<td>Manufacturing</td>
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<td>Professional Services</td>
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</tr>
<tr>
<td>Professional Services</td>
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</tbody>
</table>

Example: For graduates working in Energy prior to Hult, 12% of their remain in the industry post-Hult.

“I wanted to make a change from working in marketing in Colombia, so early on in my MBA I worked with the Career Development Team to target my dream list of companies and roles. I’m now working in sales at Hilti—a multinational company who also sponsored my work visa in the U.K.”

Stefanie Hernandez
Colombian
Sales Manager, Hilti
MBA Class of 2016
Gain global employment opportunities

Hult graduates in the class of 2017 accepted job offers at 600 companies in 60 countries.

61% of Hult MBA graduates changed country
63% of international graduates at U.S. campuses gained employment in the U.S. post-MBA

Where do Hult MBA graduates work?

Top 15 global employers of Hult graduates

1. PwC
2. KPMG
3. EY
4. Deloitte
5. EF Education First
6. Accenture
7. Bank of America
8. Amazon
9. Boston Consulting Group
10. L’Oréal
11. Salesforce
12. Uber
13. Morgan Stanley
14. Porsche
15. BASF

Leading employers of the Class of 2017 by campus

Hult Boston
Amazon
Bank of America
Bank of China
BASF
Boston Consulting Group
Deloitte
Grey Advertising Global
JP Morgan Chase & Co.
L’Oreal
L.L. Bean
McKinsey
Morgan Stanley
PayPal
Sephora
Toyota

Hult San Francisco
7 Eleven
Accenture
Apple
BMO
Deloitte
IDEO
KPMG
Lululemon
Macys
Nordstrom
Porsche
PwC
Salesforce
Visa

Hult London
Accenture
Amazon
Applied Blockchain
Banco de Credito del Peru
Damier
Deloitte
EF Education First
Google
GlaxoSmithKline
KPMG
Kraft Heinz
PwC
Salesforce
Uber
UNICEF

Hult Dubai
3M
ABB
Audi Volkswagen
British American Tobacco
Bulgaria
Capgemini
EY
Hilti
Hilton
KPMG
Porsche
Procter & Gamble
SAP
Sumitomo Mitsui Finance & Leasing Co., Ltd.

“KPMG collaborates with Hult due to the diversity of the students. They are strong academically and have collaborative skills that are key to being successful in the new world of work. Hult students transition into our culture and accelerate up the learning curve to become productive and valued team members.”

Gabriella Fragiacomo
Head of Human Resources & Learning
KPMG
Increase your earning potential

In just one year, Hult graduates return to the job market with serious earning power.

156%
Increase on pre-MBA salary
*The Economist (2017)*

|$93,200|
Average MBA graduate starting salary
*Based on GMAC Alumni survey, PPP adjusted (2017)*

|$125,800|
Average MBA salary three years after graduation
*Based on GMAC Alumni survey, PPP adjusted (2017)*

“Six months into starting my MBA and I had already been offered a role at Amazon—with a six-figure salary. I took a chance on Hult, and it plugged me into a world of possibilities. It has changed the rest of my life.”

Umesh Tiwari
Indian
Technical Program Manager, Amazon
MBA Class of 2015

Karen Khachatryan
Armenian
Hedge and PE Funds Accounting
JP Morgan Chase & Co.
MBA Class of 2017

“The skills that I gained at Hult, along with the international exposure you get, mixed with my previous experience, gave me the edge when exploring international opportunities in big global corporations—and helped secure me my current role.”

“Data for this category is based on a small sample size.”

What do Hult MBA graduates earn on average by campus?

- Hult Boston: $90,400
- Hult London: $96,100
- Hult Dubai: $90,500
- Hult San Francisco: $94,600

HULT.EDU
HULT MBA GLOBAL CAREERS REPORT 2018
A faster return on investment

Because our MBA is one year, Hult students return to the workforce more quickly and recoup their investment in just over two-and-a-half years.

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**Pay back period (years)**

<table>
<thead>
<tr>
<th>School</th>
<th>Pay back period</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bocconi</td>
<td>2.3</td>
</tr>
<tr>
<td>Hult</td>
<td>2.5</td>
</tr>
<tr>
<td>Oxford</td>
<td>3.0</td>
</tr>
<tr>
<td>INSEAD</td>
<td>3.2</td>
</tr>
<tr>
<td>IE</td>
<td>3.5</td>
</tr>
<tr>
<td>Boston U</td>
<td>3.5</td>
</tr>
<tr>
<td>IMD</td>
<td>4.0</td>
</tr>
<tr>
<td>NYU</td>
<td>4.0</td>
</tr>
<tr>
<td>MIT</td>
<td>4.2</td>
</tr>
<tr>
<td>Cass</td>
<td>4.7</td>
</tr>
<tr>
<td>Cambridge</td>
<td>5.1</td>
</tr>
<tr>
<td>Harvard</td>
<td>5.7</td>
</tr>
<tr>
<td>LBS</td>
<td>6.2</td>
</tr>
</tbody>
</table>

*Based on The Economist Which MBA? 2017 data accounting for cost of program, earnings, and opportunity cost. Selected schools only.

**Increase in salary post-MBA**

<table>
<thead>
<tr>
<th>School</th>
<th>Increase in salary (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hult</td>
<td>166%</td>
</tr>
<tr>
<td>Bocconi</td>
<td>126%</td>
</tr>
<tr>
<td>NYU</td>
<td>126%</td>
</tr>
<tr>
<td>INSEAD</td>
<td>126%</td>
</tr>
<tr>
<td>IMD</td>
<td>106%</td>
</tr>
<tr>
<td>Boston U</td>
<td>106%</td>
</tr>
<tr>
<td>MIT</td>
<td>96%</td>
</tr>
<tr>
<td>Cambridge</td>
<td>77%</td>
</tr>
<tr>
<td>Harvard</td>
<td>74%</td>
</tr>
<tr>
<td>LBS</td>
<td>77%</td>
</tr>
<tr>
<td>Cass</td>
<td>71%</td>
</tr>
</tbody>
</table>

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From a career in engineering in India, Gunjan went on to secure a Manager role at EY in the U.K.

“The Career Development Team played a crucial role in shaping my career strategy. We used tools to explore my strengths and weaknesses, and developed a job plan based on my goal of changing location, industry, and function. The key to success is working with the Career Development Team early, so you can get the most value from your time with them in order to make the change you want.”

Gunjan Jain
Indian
Manager, EY
MBA Class of 2014

Steven used the skills he learned during the MBA to change careers and become a successful entrepreneur.

“Following my MBA, I went from working in financial services to starting my own business. Because of the business acumen that I developed during the program I’ve been able to secure investment for the business which was in a market that I’ve never worked in before, in an industry that I had no prior experience in. Every day I’m using the lessons I learned at Hult to successfully grow my company.”

Steven Besse
American
CEO & Founder, Tahawal
MBA Class of 2015
Experts in international student placement

At Hult, you’ll have access to a team of global career advisors who are experts in helping international students find international jobs.

Past campus career events

‘Cracking employment at Google’—San Francisco
Hult alumni working at Google hosted an overview on how to become part of the tech giant, and how to thrive once employed there.

‘Working in the U.S. 101’—Hult Boston
Campus recruiting guru and best-selling author Dan Beaudry shared his expertise on what every international student needs to know about working in the U.S.

‘Networking the room like a rockstar’—Hult London
Heather White, leading networking and personal brand expert, hosted an interactive networking skills workshop followed by a networking session with corporate guests and alumni.

‘One-Minute CEO TV pitch’—Hult Dubai
Role-playing as company CEOs, students received media coaching before being given one minute to pitch their business idea live on camera. Students received feedback along with a CNN-style video clip.

Developed through advising thousands of successful job seekers, our unique Career ROADmap approach (Reflect, Observe, Accelerate, Drive) ensures that throughout the year, you have access to tools, coaching, support, and global job postings to help you develop the lifetime skills and contacts needed to achieve your career ambitions.

From Shanghai startups to a big-name brand in San Francisco Hult MBA, Sophia made the triple jump and changed location, industry, and function.

“Before my MBA, I worked in Shanghai at startups and in venture capital. I wanted to become an entrepreneur and decided that an MBA in the world’s tech capital would be the perfect way to do so. Hult’s one-year format was very appealing, and the program was much more pragmatic and experience-driven than other schools.

At Hult, I discovered new skills and interests I didn’t know even existed. The education and training was always applicable to real-world situations, and I learned more about working in teams than I could ever have hoped for.

San Francisco’s job market is very competitive but Hult equipped me for my job search as soon as I arrived on campus. I had my own career advisor who helped me polish my CV and provided me with one-on-one career counselling. There were many opportunities with on-campus recruiting. In fact, L’Oréal came to Hult’s campus one day and by submitting my application through Hult’s system, I secured a face-to-face interview with the HR director of L’Oréal the next day. Thanks in part to the great tips I learned at Hult, I got hired!”

Sophia Xing Liu
Chinese
Product Manager
Lancôme, L’Oréal
MBA Class of 2016

Career Development ROADmap

- Information-packed webinars throughout the summer so you arrive campus ready to hit the ground running.

Topics include:
- 7 tips for getting an international job
- Global market trends
- Realities of the U.S. job market
- Hot jobs in business insights, technology, and data analytics
- Fast-tracking your career at Hult

Reflect:
Understand your strengths and passions
- Individual and group advising sessions designed to jump-start your job search
- Resume and LinkedIn workshops
- Career Boot Camp—Personal Assessment and Self Branding

Observe:
Research interesting companies and careers
- Workshops on networking, interviewing, job search strategies, and securing internships
- Company information sessions and webinars
- Career Boot Camp—Market Alignment and Role Fit

Accelerate:
Define your target industries, roles, and locations
- Create a career plan—target companies, roles, and locations
- Peer-based coaching and job support groups
- Job boards featuring diverse employment opportunities from alumni and employers
- Career Boot Camp—Interviewing and Closing

Drive:
Meet employers, refine your interview techniques, and secure a job
- One-to-one interview preparation
- Workshops on converting internships to jobs
- Career Connections and Career Forums to meet employers and identify opportunities

- Hult Connect, the online portal for our 21,000+ alumni network
- Global job board and networking events
- Lifelong learning opportunities, including one elective each year at a campus of your choice (registration fee applies, but no other cost)
- Post-graduation advising for three months via advisors in Dubai, London, Boston, and San Francisco
Graduate with a global network in place

The 2017 intake included students from 166 nationalities who spoke 117 languages—you never know where your next contact, investor, or business partner will come from.

How old are Hult MBA students?

- 37% (30-34)
- 40% (25-29)
- 14% (35-39)
- 9% (40+)

Average age of Hult MBA students: 32 years

How many years of experience do Hult MBAs bring into the classroom?

- 35% (5-7 years)
- 28% (3-4 years)
- 13% (11-13 years)
- 12% (8-10 years)
- 12% (14+ years)

Average professional experience: 7 years

Where do Hult MBAs come from?

- 21% Europe
- 24% Latin America
- 18% North America
- 12% Middle East & Africa
- 14% Asia
- 11% South Asia

Nationalities across all Hult programs and campuses worldwide: 166

Languages spoken across all Hult programs and campuses worldwide: 117
A new kind of business school for the global generation

Key Enrollment Contact Numbers:

Europe
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Lucerne + 41 41 417 4575
info.europe@hult.edu

Middle East
Dubai +971 4 427 5800
info.mea@hult.edu

South Asia
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Shanghai +86 21 6133 6588
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info.latam@hult.edu
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